

# PROJECT MANAGEMENT

Time-to-market pressure, package integration, new technologies, web, business process outsourcing, offshore development... Such business trends have influenced the nature of IT projects and increased their complexity, therefore, Project Management remains a hot topic to guarantee.

At ELCA, project management is our most valuable know-how. With over 30 years of experience, we capitalize this know-how in our training, our methodology and our intranet portal. Moreover, our best practices deal with specific topics such as: How to break down the complexity of very large projects? How to maintain motivation by setting the pace? How to manage a time-to-market project?

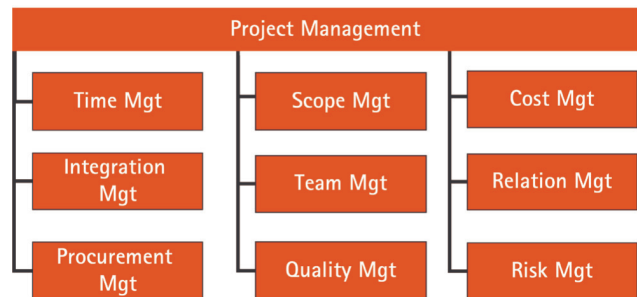
Take advantage of ELCA's expertise in the four following services: **Project Office, Test Management, Offshore Management and Project Recovery.**

## Project Office

Project Management involves getting your project delivered and implemented on time and within budget. However, this is increasingly difficult to achieve, due to the additional complexity resulting from market pressures and flexibility needs.

In order to master this complexity and ensure a timely, cost-controlled delivery, the project manager should refer to the 9 project management components.

At ELCA, you benefit from an approach that is compatible with popular methodologies such as Hermes and PMI.

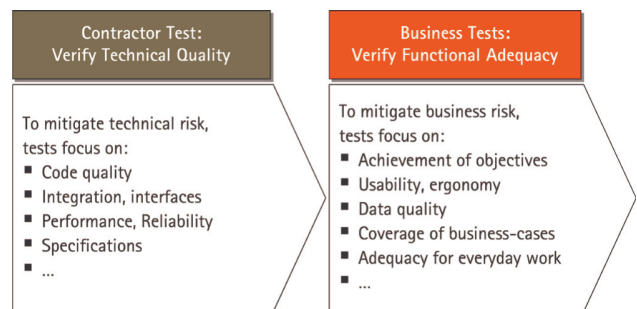


## Test Management

Today, IT is a key component of business strategy as it enables and supports core processes. In case of failure, consequences in terms of financial, customer satisfaction and image loss can be catastrophic.

In this case, an appropriate test solution ensures your application is technically, operationally and business ready.

With ELCA, you get more than just test tools; our approach helps you optimize risk versus cost. In addition, you can trust ELCA's test managers' knowledge in usability to maximize user satisfaction.

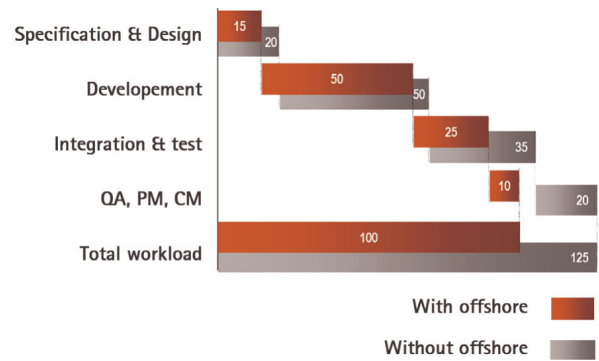


## Offshore Management

Typically, developing your project offshore can save up to 30-40% on costs. However, the overall workload and the risk involved increase considerably.

To control project quality and cost, the project manager should optimize communication, improve knowledge transfer between the offshore and onshore teams as well as reinforce project supervision and testing.

Benefit from the first hand experience and best practices acquired with ELCA's own offshore center. We can offer you our on-site presence on both sites to kick-off the project and ensure its smooth running.

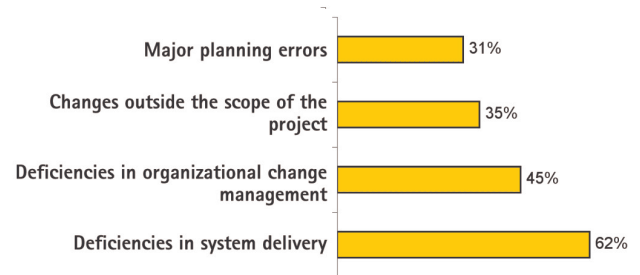


## Project Recovery

Today, the reality is that 20% of projects fail while 50% experience serious problems such as delivery delays, escalating project costs and missing functionalities.

Rescuing a troubled project requires rapid detection and effective recommendations.

ELCA's collaborative approach involves working alongside your project team to reveal the root of the problem. Our concrete recommendations and quick-wins will help you get your project back on track rapidly.



## ELCA offers you:

- Highly-skilled consultants, experienced in solving Project Management issues, backed by technical and business experts,
- A successful approach built on best practices,
- Focus on risk prevention and transparency,
- A pragmatic approach including knowledge transfer and concrete, objective recommendations.

## ELCA's references:

- SBB-CFF-FFS
- BNP Paribas
- Hewlett-Packard
- Real Time Center
- Skyguide
- Cantons de Vaud, Genève, Zürich
- Orange
- Philip Morris International



Strategy



Business Solution Design



Project Management

## IT-Solutions by ELCA

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**ELCA**

*We make it work.*